

9. What is Feed Forward Control?
10. List the different types of Budgets.

PART B — (5 × 16 = 80 marks)

11. (a) Explain in detail the different Characteristics of Management.

Or

- (b) Explain in detail about the Human relations approach to Management with special reference to the contributions made by Elton Mayo's Hawthorne experiment.

12. (a) Bring out the nature and importance of planning in the present Indian context.

Or

- (b) Explain in detail the process of managerial decision making. Also list down the characteristics of effective decision making.

13. (a) (i) Differentiate between formal and informal organization. (8)
(ii) Bring out the factors determining the effective span of control. (8)

Or

- (b) Explain in detail the process of selection with special reference to IT professionals.

14. (a) Explain in detail about the Maslow's Hierarchy of needs theory and Herzberg's Motivation Hygiene theory and bring out the similarities of the two theories of motivation.

Or

- (b) Explain in detail the barriers of effective communication and the steps to overcome the barriers of communication.

15. (a) Bring out the Principles or Requirements of a Good Control System.

Or

(b) Explain in detail the various managerial control tools used in the Indian Business scenario.

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