

Reg. No. :

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K 4524

M.B.A. DEGREE EXAMINATION, NOVEMBER/DECEMBER 2007.

Elective

BA 1728 — MERCHANT BANKING AND FINANCIAL SERVICES

(Regulation 2005)

Time : Three hours

Maximum : 100 marks

Answer ALL questions.

PART A — (10 × 2 = 20 marks)

1. Write the differences between money changer and exchanger.
2. How is 'merchant banker' defined under the SEBI regulations?
3. What is private placement?
4. How are issue managers categorised?
5. What are offshore mutual funds?
6. Give an account of some of the credit rating agencies, both domestic and international.
7. Distinguish between primary and secondary lease.
8. Explain the different types of consumer finance.
9. What is 'hire purchase finance'?
10. How is forfeiting advantageous?

PART B — (5 × 16 = 80 marks)

11. (a) Trace the origin of Merchant Banking briefly.

Or

- (b) State the capital adequacy requirement prescribed for the merchant bankers by the SEBI.

12. (a) What do you know the 'IPO' method of marketing securities? Explain the procedure involved in the same.

Or

- (b) What are the guidelines issued by SEBI with regard to the underwriting business in India?
13. (a) Outline the procedure relating to the registration of portfolio managers under the SEBI regulations, 1993.

Or

- (b) Discuss the major functions and services rendered by merchant bankers as regards credit syndication.
14. (a) Discuss briefly the role played by various participants in lease finance services.

Or

- (b) Identify the different ways of determining the rate of interest under the hire purchase finance arrangement.
15. (a) What are the facilities and services provided by credit card issuers?

Or

- (b) How do you appreciate the need for regulating the growth of venture capital funds in India?

