

PART B — (5 × 16 = 80 marks)

11. (a) (i) Explain the choices of technology in Technology Transfer. (8)
(ii) Explain the Technology Transfer Categories. (8)

Or

- (b) (i) Explain the Conflict of Interest In Technology Transfer. (8)
(ii) Explain the Transfer Decision Making Process. (8)

12. (a) (i) Explain in detail the Technology Transfer modes. (8)
(ii) Discuss the Technology modernization (8)

Or

- (b) Discuss Adoption and Absorption of new technologies. (16)

13. (a) (i) Explain the step by step procedure in commercializing the innovations. (8)
(ii) Explain the Technology Transfer negotiations. (8)

Or

- (b) (i) Explain the salient features of Data Bank as Technology Transfer office. (8)
(ii) Explain the Material Transfer Agreements. (8)

14. (a) (i) "In-house Development is superior to out sourcing" — Do you agree? Justify your answer. (8)
(ii) "Partnerships with intermediaries always pose problems" — Do you agree? Justify your answer. (8)

Or

- (b) Explain in detail the role of International Networks of Technology brokers in Technology Partnering. (16)

15. (a) Explain in detail the Intellectual Property Related issues. (16)

Or

(b) Write short notes on : (4 × 4 = 16)

- (i) Sub License
 - (ii) Angel investment
 - (iii) Venture capital
 - (iv) Grants.
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